

## REQUEST FOR PROPOSAL/TENDER (RFP/T)



<b>TENDER NUMBER:</b>	RFP/T: 01/06/12
<b>CLOSING:</b>	DATE : 18 <sup>th</sup> June 2012 TIME : 12h00 Noon
<b>DESCRIPTION:</b>	To appoint a suitably qualified, experienced and competent, locally based South African supplier/ manufacturer to supply new office chairs/ seating to Seda's exact specifications and requirements, that may <i>inter alia</i> include, fabrication, assembly, delivery and placing of the seating at business premises located in Pretoria, within a period of seven (7) weeks after final tender award.

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**TENDER DOCUMENT**  
**SECTION A: TENDER INSTRUCTIONS & REQUIREMENTS**

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**1. INVITATION TO TENDER**

**YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE  
SMALL ENTERPRISE DEVELOPMENT AGENCY (Seda)**

**TENDER NUMBER:** RFP/T 01/06/12  
Noon

**CLOSING DATE:** 18 June 2012

**CLOSING TIME:** 12:00

**DESCRIPTION:** To appoint a suitably qualified, experienced and competent, locally based South African supplier/ manufacturer to supply new office chairs/ seating to Seda's exact specifications and requirements, that may *inter alia* include, fabrication, assembly, delivery and placing of the seating at business premises located in Pretoria, within a period of seven (7) weeks after final tender award.

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**TENDER VALIDITY:** 90 Days from date of closure of this tender.

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**BID DOCUMENTS MUST BE PLACED IN THE TENDER BOX AT THE ADDRESS INDICATED BELOW:**

Small Enterprise Development Agency  
The dti Campus  
77 Meintjes Street  
Block G, **Ground Floor**  
Sunnyside, Pretoria

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

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**ANY ENQUIRIES REGARDING THE BIDDING PROCEDURE MAY BE DIRECTED TO:**

Department: Supply Chain Management Unit  
Contact Person: Ms. S. Wright  
Tel: (012) 441-1218  
Fax: (012) 441-2218  
E-mail address: [swright@seda.org.za](mailto:swright@seda.org.za)

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**ANY TECHNICAL ENQUIRIES RELATING TO THIS TENDER, MAY BE DIRECTED TO:**

Contact Person: Linda Stobbe  
Tel: (012) 441-1134  
Fax: (012) 441-2134  
E-mail address: [lstobbe@seda.org.za](mailto:lstobbe@seda.org.za)

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## 2. GENERAL CONDITIONS OF TENDER

- 2.1 Bids must be submitted with all official Bid Forms duly completed and attached.
- 2.2 Bids must be delivered to the correct address location which is indicated in the tender document, which must be delivered timeously as late bid submissions will NOT be accepted for consideration.
- 2.3 Late submissions will not be accepted. A submission will be considered late if it arrives only a second after 12:00 or any time thereafter. The tender shall be locked at exactly 12:00 and tenders arriving late **will not** be accepted under any circumstances. Tenderers are therefore strongly advised to ensure that their tenders be dispatched allowing enough time for any unforeseen events that may delay the delivery of the tender.
- a. **The Tender including the returnable address must be submitted in a sealed envelope, marked with:**
- 1) Tender Number
  - 2) Closing Date and Time
  - 3) The Name and Address of the Tenderer
- 2.4 This Bid is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulations of 2011, the General Conditions of Contract (GCC) and, if applicable, any other special conditions of contract.
- 2.5 The successful bidder will be required to sign a written contract.
- 2.6 It is an absolute condition of the tender that the taxes of the tenderer **must be in order**, or that suitable arrangements have been made with the Receiver of Revenue to satisfy them.
- 2.7 An **Original, Valid, Tax Clearance Certificate must be submitted** with the tender proposal on or before the closing date and time of the tender. Failure to submit an original and valid Tax Clearance Certificate may invalidate the tender.
- 2.8 Each party to a consortium/ sub-contractors submits a separate original and valid Tax Clearance Certificate. Copies of the Application for a Tax Clearance Certificate are available at any Receiver's Office.

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- 2.9 The SBD4 and SBD9 documents attached to this RFP/T must be completed and returned with this tender proposal. Failure to submit completed and signed SBD4 and SBD9 documents with the tender proposal may invalidate the tender proposal.
- 2.10 Failure to submit a valid BBBEE Certificate will result in zero preference points being awarded for BBBEE. If the entity's annual total revenue is R5m or less, then an Exemption Certificate may be submitted which has been issued by a registered Auditor, Accounting Officer (as contemplated in section 60(4) of the Close Corporation Act, 1984 (Act No. 69 of 1984)), or an accredited SANAS verification agency. Exempted Suppliers submitting an Exemption Certificate will be considered to be Level 4 BBBEE Contributors, and will automatically be entitled to claim/ be awarded 12/20 or 5/10 BBBEE preference points, based on whichever preference point system is applicable (i.e. 80/20 or 90/10).
- 2.11 Tender forms contained within the Tender Document requesting information have been drawn up so that certain essential information is to be furnished in a specific manner and format. Any additional particulars should be furnished on this document where appropriate, or in a separate annexure.
- 2.12 Should the tenderer desire to make any departures from, or modifications to this tender/bid or to qualify its quotation in any way, it shall clearly set out its tender departure/modification as an Annexure, or alternatively state them in a covering letter attached to the tender proposal referred to herein, failing which, the tender shall be deemed to be unqualified unless it conforms **exactly** with the requirements of this tender. Unless otherwise specified and stipulated in writing, any part of the tenderer's tender/bid which deviates from any terms and conditions stated within the tender document, shall be of no force or effect.
- 2.13 This tender document, together with associated forms and annexures, may NOT be retyped or re-drafted, but photocopies or reprints may be prepared and used.
- 2.14 This tender document, together with associated forms and annexures, may NOT be filled in by means of mechanical devices. A black ink pen should be used to fill in this tender document.
- 2.15 Tenderers shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated.

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- 2.16 The tender price shall be open for acceptance for a period of at least **90 calendar days after the closing date of the tender**. It should be noted that Tenderers may offer a shorter validity period, but their bid may in that event, be disregarded for this reason. Tenderers shall clearly state whether or not prices will remain firm for the duration of the contact. Only firm prices will be accepted. Non-firm prices (including prices subject to rates of exchange of variations) will not be considered. In cases where different delivery points influence the pricing, a separate pricing schedule must be submitted for each delivery point.
- 2.17 All prices shall be quoted in South African currency and be **VAT inclusive**.
- 2.18 Seda reserves the right to only accept part of the submitted bid by a supplier.
- 2.19 Seda reserves the right to withdraw this tender.
- 2.20 Unless specifically provided for in the tender document, no tenders will be considered if submitted or transmitted by telegram, telex, facsimile, e-mail or similar apparatus.
- 2.21 It should be noted that the Small Enterprise Development Agency reserves the right to accept or reject any tender proposal without being obliged to give any reasons in this respect.
- 2.22 Service providers will **not be notified** whether their tender/proposal was accepted or not, but will be advised of the award outcome if telephonically requested.
- 2.23 The service provider's **company letterhead** must be used for the proposal's cover letter and reflect the company's name, address and contact details.
- 2.24 The correct Tender Reference Number (See the front page of this RFP for the Tender Number) and service provider's company name must appear on all pages of the proposal.
- 2.25 All pages of the proposal must be **initialed** by the responsible person.
- 2.26 These conditions form part of the tender general conditions and failure to comply therewith will invalidate your tender.

### 3 TAX CLEARANCE REQUIREMENTS

It is a tender condition that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with the South African Revenue Services (SARS) to meet the bidder's tax obligations. Should a Tax Clearance Application be in progress, then proof from SARS must be provided that an application is in progress.

- 3.1 In order to meet this requirement, bidders are required to obtain from SARS and complete in full the "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally. An example of this application form is provided in this tender document, but is available at any SARS branch office nationally or on their website [www.sars.gov.za](http://www.sars.gov.za) .
- 3.2 Application for the Tax Clearance Certificate may also be made via e-Filing. In order to use this provision, taxpayers will need to register with SARS as an e-Filer through the SARS website [www.sars.gov.za](http://www.sars.gov.za) .
- 3.3 Tax clearance Requirements are also applicable to foreign bidders/ individuals who wish to submit bids.
- 3.4 SARS will verify that the bidder's tax matters are in order and furnish the bidder with an original Tax Clearance Certificate which will be valid for a period of one (1) year from the date of approval.
- 3.5 The original, valid Tax Clearance Certificate must be submitted together with the bid/ tender proposal. Failure to submit the original, valid Tax Clearance Certificate will result in the bid/ tender proposal being invalidated. Certified copies of the Tax Clearance Certificate will not be accepted.
- 3.6 In bids where Consortia/ Joint Ventures/ Sub-contractors are involved, each party must submit a separate original, valid Tax Clearance Certificate. Certified copies of the Tax Clearance Certificate will not be accepted.



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**APPLICATION FOR TAX CLEARANCE CERTIFICATE  
 (IN RESPECT OF TENDERS)**

1. Name of taxpayer/  
tenderer: .....
2. Trade name: .....
3. Identification number:
4. Company/Close corporation registration number:
5. Income tax reference number:
6. VAT registration number (if applicable):
7. PAYE employer's registration number (if applicable):

Signature of contact person requiring Tax Clearance Certificate:

.....

Name:

.....

Telephone number:

Code

Number

.....

Address:

.....

.....

.....

Date: 20...../...../.....

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**4. PREFERENCE POINTS CLAIM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS OF 2011**

The preference point system will be applied in the adjudication of all qualifying bids/ tenders.

NB: TENDERERS SHOULD STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIONS IN RESPECT OF THE PREFERENCE POINT SYSTEM APPLICABLE TO B-BBEE AND PRICE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS OF 2011.

**4.1 GENERAL CONDITIONS**

**4.1.1 The following preference point systems is applicable to all bids:**

- (a) The 80/20 system for requirements with a Rand value up to R1,000,000 (all applicable taxes included); and/ or
- (b) The 90/10 system for requirements with a Rand value above R1,000,000 (all applicable taxes included).

Whichever preference point system is applicable, bids shall be awarded points for:

- (a) Price - (90 Points or 80 Points); and/ or
- (b) B-BBEE (Based on the Status level of Contributor) - (10 Points or 20 Points).

**4.1.2 The following conditions will apply when Functionality is used to evaluate bids:**

If Functionality is part of the evaluation process then a stipulated minimum threshold must be specified which must be met by the bidder in order for the tender proposal to be further evaluated for preference points. All bids meeting the stipulated minimum threshold will be known as “qualifying bids”. Bids not meeting the minimum stipulated threshold will not be considered for preference points and the bid will be eliminated/ disqualified for further evaluation.

**4.2 ADJUDICATION USING THE 80/20 OR 90/10 PREFERENCE POINT SYSTEM**

4.2.1 The bidder obtaining the highest number of points will be awarded the contract.

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- 4.2.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- 4.2.3 Points scored will be rounded off to the nearest 2 decimal places.
- 4.2.4 In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 4.2.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points, including equal points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- 4.2.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

**4.3 AWARDING OF PREFERENCE POINTS FOR PRICE**

The 80/20 or 90/10 preference point system will be applied in the adjudication of all qualifying bids/tenders where a maximum of 80 or 90 points will be allocated for price, but will not exceed the 80 or 90 points, dependant on which system is being applied:

$$\begin{array}{cc}
 \mathbf{80/20} & \mathbf{90/10} \\
 P_s = 80 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right) & \text{or } P_s = 90 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right)
 \end{array}$$

**Where**

- $P_s$  = Points scored for price of bid under consideration
- $P_t$  = Rand value of bid under consideration
- $P_{\min}$  = Rand value of lowest acceptable bid

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**4.4 AWARDING OF PREFERENCE POINTS FOR B-BBEE (Status Level of Contribution)**

4.4.1 In terms of Regulation 5(2) and 6(2) of the Preferential Procurement Regulations of 2011, preference points must be awarded to a bidder for attaining the B-BBEE Status Level of Contribution in accordance with the B-BBEE Points Allocation Table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
**3	**8	**16
*4	*5	*12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

*In terms of the Generic Codes of Good Practice, an enterprise including a sole propriety with an annual revenue of R5 million or less qualifies as an EME (with the exception of Sector Charters i.e. Tourism and Construction).*

*\*\*In instances where EME's are more than 50% owned by black people, such EME's qualify as "B-BBEE status level three (3) contributors".*

*\*EME's are deemed to have a B-BBEE status level four (4) contributor.*

4.4.2 Bidders who qualify as EMEs in terms of the B-BBEE Act must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.

4.4.3 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.

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- 4.4.4 A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 4.4.5 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 4.4.6 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.4.7 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 4.4.8 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.4.9 In order to claim points for B-BBEE, (SCM/PCF 004: PREFERENCE POINTS CLAIM FORM (SBD6.1)) on Page 22 of the tender document must be completed and submitted with the tender proposal.

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**TENDER DOCUMENT**

**SECTION B: TENDER FORMS FOR COMPLETION (COMPULSORY)**

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**5. SCM/PD 001: PRICE DECLARATION BY THE TENDERER**

I/ We have examined the information provided in your tender document and offer to undertake the work prescribed in accordance with the requirements as set out in the tender document. The tender price quoted in this tender is valid for the stipulated period. I/We confirm the availability of the proposed team members. I/We confirm that this tender will remain binding upon us and may be accepted by you at any time before the expiry date.

Name and Surname: .....

Signature: .....

Date: .....

Are you duly authorized  
 To commit this tender:

Yes	No	
-----	----	--

Capacity under which this tender is signed: .....

**TOTAL TENDER PRICE**

**Total Cost of Ownership (TCO) to Seda  
 (Inclusive of VAT, Discounts, etc.)**

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**6. SCM/VOA 002: VALIDITY OF TENDER FOR THE PERIOD OF ACCEPTANCE**

The Tenderer is required to complete the following information on the duration for acceptance of the tender price, as follows:

The tender holds good until : \_\_\_\_\_  
*(State alternative period if less than 90 days after tender closure)*

Print Name : \_\_\_\_\_

Signature of Tenderer : \_\_\_\_\_

Name of Company : \_\_\_\_\_

Date : \_\_\_\_\_





**7. SCM/DOI 003: DECLARATION OF INTEREST (SBD4)**

-1-

**DECLARATION OF INTEREST**

1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

**2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.**

- 2.1 Full Name of bidder or his or her representative: .....
- 2.2 Identity Number: .....
- 2.3 Position occupied in the Company (director, trustee, shareholder<sup>2</sup>): .....
- 2.4 Company Registration Number: .....
- 2.5 Tax Reference Number: .....
- 2.6 VAT Registration Number: .....

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

<sup>1</sup>“State” means -

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

<sup>2</sup>“Shareholder” means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder YES / NO  
 presently employed by the state?

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member: .....

.....

.....

Name of state institution at which you or the person  
 connected to the bidder is employed : .....

.....

Position occupied in the state institution: .....

Any other particulars:

.....  
 .....

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? YES / NO

2.7.2.1 If yes, did you attached proof of such authority to the bid document? YES / NO

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....  
 .....  
 .....  
 .....

2.8 Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? YES / NO

2.8.1 If so, furnish particulars:

.....  
 .....  
 .....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? YES / NO

2.9.1 If so, furnish particulars.

.....  
.....  
.....

2.10 Are you, or any person connected with the bidder, YES / NO  
aware of any relationship (family, friend, other) between  
any other bidder and any person employed by the state  
who may be involved with the evaluation and or adjudication  
of this bid?

2.10.1 If so, furnish particulars.

.....  
.....  
.....

2.11 Do you or any of the directors / trustees / shareholders / members YES / NO  
of the company have any interest in any other related companies  
whether or not they are bidding for this contract?

2.11.1 If so, furnish particulars:

.....  
.....  
.....

**3. Full details of directors / trustees / members / shareholders.**

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

**4. DECLARATION**

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
 Signature

.....  
 Date

.....  
 Position

.....  
 Name of bidder

## 8. SCM/PCF 004: PREFERENCE POINTS CLAIM FORM (SBD6.1)

This preference claim form must form part of all bids submitted. Before completing this form, bidders must study the General Conditions and Definitions in respect of B-BBEE, as prescribed in the Preferential Procurement Regulations of 2011. This form serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution and it must be completed by bidders claiming points in respect of B-BBEE Status Level of Contribution.

### 1. DEFINITIONS

- 1.1 “**all applicable taxes**” includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 1.2 “**B-BBEE**” means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- 1.3 “**B-BBEE status level of contributor**” means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 1.4 “**bid**” means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- 1.5 “**Broad-Based Black Economic Empowerment Act**” means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 1.6 “**comparative price**” means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- 1.7 “**consortium or joint venture**” means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- 1.8 “**contract**” means the agreement that results from the acceptance of a bid by an organ of state;

- 1.9 “**EME**” means any enterprise with annual total revenue of R5 million or less.
- 1.10 “**Firm price**” means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 1.11 “**functionality**” means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 1.12 “**non-firm prices**” means all prices other than “firm” prices;
- 1.13 “**person**” includes a juristic person;
- 1.14 “**rand value**” means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 1.15 “**sub-contract**” means the primary contractor’s assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 1.16 “**total revenue**” bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the *Government Gazette* on 9 February 2007;
- 1.17 “**trust**” means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 1.18 “**trustee**” means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

**2. CLAIM DECLARATION**

Bidders who claim points in respect of B-BEE Status Level Contribution must complete and provide the following information:-

- 2.1 **B-BBEE Status Level of Contribution: ..... (maximum of 10 or 20 points)**  
 (Points claimed in respect of paragraph 2.1 must be in accordance with the table reflected on **Page 12** and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited

by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA).

**2.2 SUB-CONTRACTING**

2.2.1 Will any portion of the contract be sub-contracted? YES / NO (delete which is not applicable)

2.2.1.1 If yes, indicate:

(i) what percentage of the contract will be subcontracted? (.....%)

(ii) the name of the sub-contractor?.....  
 .....

(iii) the B-BBEE status level of the sub-contractor? .....

(iv) whether the sub-contractor is an EME? YES / NO (delete which is not applicable)

**3. DECLARATION WITH REGARD TO COMPANY/ FIRM**

3.1 Name of company/ firm: .....

3.2 VAT registration number: .....

3.3 Company registration number: .....

3.4 TYPE OF COMPANY/ FIRM [Tick Applicable Box]

- Partnership/Joint Venture / Consortium
- One person business/sole propriety
- Close corporation
- Company
- (Pty) Limited

3.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

.....  
 .....  
 .....

3.6 COMPANY CLASSIFICATION [TICK APPLICABLE BOX]

- Manufacturer



- Supplier
- Professional service provider
- Other service providers, e.g. transporter, etc.

3.7 Total number of years the company/firm has been in business? .....

3.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 2.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- (i) The information furnished is true and correct;
- (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 2.1 above, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have -
  - (a) disqualify the person from the bidding process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

(e) forward the matter for criminal prosecution.

**WITNESSES:**

1 .....

..... SIGNATURE(S) OF BIDDER(S)
------------------------------------

2 .....

DATE: .....

ADDRESS: .....

.....

.....

.....

.....

**9. SCM/DPSCM 005: DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES (SBD8)**

- 1 This Standard Bidding Document must form part of all bids submitted.
- 2 This document serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	<p>Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?</p> <p>(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).</p> <p>The Database of Restricted Suppliers now resides on the National Treasury's website(<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>

4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?  The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="http://www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

**CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME).....

**CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.**

Request for Proposal

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I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
**Signature**

.....  
**Date**

.....  
**Position**

.....  
**Name of Bidder**

**10. SCM/IBD 006: CERTIFICATE OF INDEPENDENT BID DETERMINATION (SBD9)**

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited/ submitted.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

**CERTIFICATE OF INDEPENDENT BID DETERMINATION**

I, the undersigned, in submitting the accompanying bid:

\_\_\_\_\_

(Bid Number and Description)

in response to the invitation for the bid made by:

\_\_\_\_\_

(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: \_\_\_\_\_ that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;

5. For the purposes of this Certificate and the accompanying bid, I understand that the word “competitor” shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
- (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
- (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation);
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit, or not to submit a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.



9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

<sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....

Signature

.....

Date

.....

Position

.....

Name of Bidder

**11. SCM/SPD 007: SERVICE PROVIDER BID DECLARATION**

Tenderers must complete the Service Provider's Declaration Form.

**SERVICE PROVIDER DECLARATION FORM**

**NB: Should your FORM not be completed in full with your Tender/Proposal will be rejected. Information in this questionnaire received will be treated with confidentiality.**

COMPANY NAME: \_\_\_\_\_

COMPLETED BY: \_\_\_\_\_  
Full name and Surname

DESIGNATION: \_\_\_\_\_

DATE: \_\_\_\_\_

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Request for Proposal

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**IMPORTANT NOTES: PLEASE READ CAREFULLY**

To be completed by all Service Providers responding to a tender/ proposal or upon registration as an approved service provider on the procurement data base;

The application must be completed in full, be signed and commissioned by a Commissioner of Oaths where required.

A company profile must accompany the registration form but will not be accepted as a substitute for the application form - all fields on the application form must be completed by the tenderer.

**Attached the following:**

- Valid original Tax Clearance Certificate
- Copy of Registration Certificate (CC or Pty Ltd), Articles of Association and Memorandum of Agreement, whichever is applicable.
- Company PROFILE including experience.
- A copy of the previous three years audited/ signed-off financial statements.
- Copies of SABS or any other rating or accreditation, certificates etc. where applicable.

**Request for Proposal**

<b>SERVICE PROVIDER DETAILS</b>		
Registered Name of the Company:		
Trading Name of the Company:		
Company/ Close Corporation Registration Number:	VAT Registration Number:	Income Tax Reference Number:
Telephone Number:	Fax Number:	
Web Address:	E-mail Address:	
Name of Contact Person:	Contact Numbers Cell:	
Business Physical Address: ..... ..... ..... .....	Postal Address: ..... ..... ..... .....	
Web Address:	E-mail Address:	
<b>TYPE OF FIRM</b> (Please <input type="checkbox"/> the relevant box or boxes)		
<input type="checkbox"/> <b>Public Company (Ltd)</b>		
<input type="checkbox"/> <b>Private Company (Pty) Ltd</b>		
<input type="checkbox"/> <b>Closed Corporation (CC)</b>		
<input type="checkbox"/> <b>Sole Proprietor</b>		
<input type="checkbox"/> <b>Partnership</b>		
<input type="checkbox"/> <b>Trust</b>		
<input type="checkbox"/> <b>Section 21 Company</b>		
<input type="checkbox"/> <b>Government/ Parastatal</b>		
<input type="checkbox"/> <b>Joint Venture</b>		
<input type="checkbox"/> <b>Consortium</b>		
<input type="checkbox"/> <b>Other, (Specify) .....</b>		
<b>PARTICIPATION CAPACITY</b> (Please <input type="checkbox"/> the relevant box or boxes)		
<input type="checkbox"/> <b>Prime Contractor</b>		
<input type="checkbox"/> <b>Sub-Contractor</b>		
<input type="checkbox"/> <b>Supplier</b>		
<input type="checkbox"/> <b>Services including Professional</b>		
<input type="checkbox"/> <b>Manufacturer</b>		
<input type="checkbox"/> <b>Repairer</b>		

**Request for Proposal**

<input type="checkbox"/> ISO Listed
<input type="checkbox"/> Importer
<input type="checkbox"/> Exporter
<input type="checkbox"/> Distributor
<input type="checkbox"/> Sales

**BUSINESS SECTOR** (Please  the relevant box or boxes)

<input type="checkbox"/> Agriculture
<input type="checkbox"/> Mining and Quarrying
<input type="checkbox"/> Manufacturing
<input type="checkbox"/> Electricity, Gas and Water
<input type="checkbox"/> Construction
<input type="checkbox"/> Retail and Motor trade
<input type="checkbox"/> Wholesale trade, commercial and other trade
<input type="checkbox"/> Catering, accommodation and other
<input type="checkbox"/> Transport, storage and other trade
<input type="checkbox"/> Communications
<input type="checkbox"/> Finance and Business Services
<input type="checkbox"/> Repair/Allied Services
<input type="checkbox"/> Commercial Agents
<input type="checkbox"/> Community and Social Services
<input type="checkbox"/> Personal Services
<input type="checkbox"/> Other, (Specify).....

**SMALL, MEDIUM, MICRO ENTERPRISE (SMME) STATUS** (Please  the relevant box)

<input type="checkbox"/> Micro
<input type="checkbox"/> Very Small
<input type="checkbox"/> Small
<input type="checkbox"/> Medium
<input type="checkbox"/> Large

**TOTAL NUMBER OF EMPLOYEES** (Please  the relevant box and state the number)

<input type="checkbox"/> Full Time	Number: .....
<input type="checkbox"/> Part Time	Number: .....

**LIST ALL PARTNERS, PROPRIETORS & SHAREHOLDERS AS INDICATED BELOW (COMPULSORY)**

NAME AND SURNAME	IDENTITY NUMBER	CITIZENSHIP	DATE OF OWNERSHIP	% OF OWNERSHIP	SPECIFY STATUS IF HDI, WOMEN, OR DISABLED	% VOTING

**Request for Proposal**

**LIST AND IDENTIFY ANY OWNER OR MANAGEMENT OFFICE BEARER WHO HAS AN OWNERSHIP INTEREST IN ANOTHER FIRM**

NAME AND SURNAME	IDENTITY NUMBER	CITIZENSHIP	DATE OF OWNERSHIP	% OF OWNERSHIP	SPECIFY STATUS IF HDI, WOMEN OR DISABLED	% VOTING

**IDENTIFY ANY OWNER OR MANAGEMENT OFFICER WHO IS AN EMPLOYEE OR HAS DUTIES IN ANOTHER BUSINESS ENTERPRISE**

NAME AND SURNAME	IDENTITY NUMBER	CITIZENSHIP	DATE OF OCCUPATION	DESIGNATION	SPECIFY STATUS IF HDI, WOMEN OR DISABLED	% TIME DEVOTED

**LIST THE MAJOR ITEMS OF EQUIPMENT, PLANT AND VEHICLES OWNED BY THE FIRM**

ITEM DESCRIPTION	QUANTITY	ESTIMATED VALUE

**INDICATE BY NAME AND STATUS, THOSE INDIVIDUALS IN THE FIRM (INCLUDING OWNERS AND NON-OWNERS) RESPONSIBLE FOR THE DAY TO DAY MANAGEMENT AND BUSINESS DECISIONS**

ACTIVITY	NAME AND SURNAME	RACE	GENDER (MALE/FEMALE)	DISABLED (YES/ NO)

**FINANCIAL DECISIONS**

Cheque Signing				
Acquisition of lines of credit				
Sureties				
Major Purchase or Acquisition				
Signing of Contract				

**Request for Proposal**

**MANAGEMENT DECISIONS**

<b>Estimating</b>				
<b>Marketing and Sales Operation</b>				
<b>Hiring &amp; Firing of Management</b>				
<b>Supervision of Office Personnel</b>				
<b>Supervision of Field/ Production Activities</b>				

**CLIENT DETAILS WHERE SIMILAR PROJECTS TO THIS TENDER HAVE BEEN UNDERTAKEN**

<b>Company/ Institution Name</b>			
Address			
Contact Person		Telephone:	
Value of contract	R	Date:	
Description of Work			
<b>Company/ Institution Name</b>			
Address			
Contact Person		Telephone:	
Value of contract	R	Date:	
Description of Work			
<b>Company/ Institution Name</b>			
Address			
Contact Person		Telephone:	
Value of contract	R	Date:	
Description of Work			
<b>Company/ Institution Name</b>			
Address			
Contact Person		Telephone:	
Value of contract	R	Date:	
Description of Work			
<b>Company/ Institution Name</b>			
Address			
Contact Person		Telephone:	
Value of contract	R	Date:	
Description of Work			

**LIST YOUR CURRENT MAIN CLIENTS BELOW**

<b>Client</b>			
Rand Value P.A.	R	% Turnover	
Contact Person		Telephone	
<b>Client</b>			

**Request for Proposal**

Rand Value P.A.	R	% Turnover	
Contact Person		Telephone	
<b>Client</b>			
Rand Value P.A.	R	% Turnover	
Contact Person		Telephone	
<b>Client</b>			
Rand Value P.A.	R	% Turnover	
Contact Person		Telephone	
<b>Clients</b>			
Rand Value P.A.	R	% Turnover	
Contact Person		Telephone	
<b>GENERAL</b>			
1. Did the firm exist under a previous name?		YES/ NO	
If YES, what was its previous name?			
2. Does your company/any of its employees have a vested interest in SEDA? If YES, state which Department within SEDA the said employee/s have such vested interest			
3. Indicate as to whether any of the Partners, Proprietors & Shareholders is in the service of SEDA and/or the DTI, or has been in the service of SEDA and/or the DTI in the previous twelve months?			
4. At what % of full capacity are you operating?			
5. What percentage of work, directly/indirectly, is for SEDA/DTI?			
6. What was your average turnover (excluding VAT) during the previous three financial years?			
7. Have you previously been on an approved supplier list with SEDA or the DTI? If YES, specify			
8. Who are your present material / equipment suppliers?			
9. Does your company have an after hours service policy? (If YES, specify)			
10. Are warranties offered on new items / repairs etc.? If YES, state particulars			
11. State the name of the manufacturer, if your company is a supplier of "off-the-shelf"/ "finished" goods?			



Request for Proposal

**BANKING DETAILS**

I/We hereby request and authorize you to pay any amounts which accrue to me/us to the credit of my/our bank account with the below-mentioned bank. I/we understand that the credit transfer hereby authorized will be processed by computer through a system known as **Electronic Funds Transfer** and I/we also understand that no additional advice of payment will be provided by my/our bank, but details of each payment will be printed on my/our bank statement or any accompanying voucher. (This does not apply where it is not customary for banks to issue bank statements.) I/we understand that a payment will be applied by Seda in the normal way, and that it will indicate the date on which funds will be available in my/our account.

**Bank Account Name :** \_\_\_\_\_

**Name of Bank :** \_\_\_\_\_

**Branch Code & Name :** \_\_\_\_\_

**Account Number :** \_\_\_\_\_

Type of Account:      Cheque          Savings          Transmission   

**Bank Details to be Certified as correct by DATE STAMP of BANK:**

DATE STAMP OF BANK

**Name and Surname :** \_\_\_\_\_

**Signature :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Tel number :**    (\_\_\_\_\_) \_\_\_\_\_

**Fax number :**    (\_\_\_\_\_) \_\_\_\_\_

**Request for Proposal**

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**I/We the undersigned, acknowledge(s) that:**

- The information furnished is true and correct
- The B-BBEE points claimed is in accordance with the General Conditions contained within this document
- Any conflict of interest has been declared in writing
- An official Seda Purchase Order will be accepted
- Payment of any goods delivered or services rendered will be effected within 30 days from receipt of a valid invoice.

**NAME AND SURNAME:** .....

**SIGNATURE:** .....  
(Duly Authorised to sign)

**ON BEHALF OF:** .....  
(Name of Organization)

**ADDRESS:** .....  
.....  
.....

**TELEPHONE NUMBER:** .....

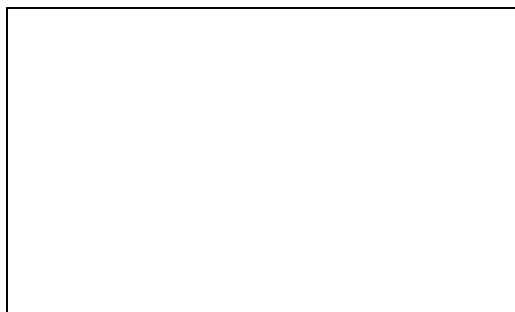
**DATE:** .....

**REGISTERED COMMISSIONER OF OATHES:**

**SIGNATURE:** .....

**DATE:** .....

**STAMP:**  
**(Commissioner's Stamp with registered number)**  
**Failure to have this document signed by**  
**A Commissioner of Oaths may invalidate this**  
**tender/ proposal submission**



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Request for Proposal

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TENDER DOCUMENT

SECTION C: TERMS OF REFERENCE

**12. TERMS OF REFERENCE & BID EVALUATION CRITERIA**

TO APPOINT A SUITABLY QUALIFIED, EXPERIENCED AND COMPETENT, LOCALLY BASED SOUTH AFRICAN SUPPLIER/ MANUFACTURER TO SUPPLY NEW OFFICE CHAIRS/ SEATING TO SEDA'S EXACT SPECIFICATIONS AND REQUIREMENTS, THAT MAY *INTER ALIA* INCLUDE, FABRICATION, ASSEMBLY, DELIVERY AND PLACING OF THE SEATING AT BUSINESS PREMISES LOCATED IN PRETORIA, WITHIN A PERIOD OF SEVEN (7) WEEKS AFTER FINAL TENDER AWARD.

## TERMS OF REFERENCE

### 1. INTRODUCTION

The basis of this terms of reference is to give effect to the implementation of Section 9A and 10(1) [a-d] of the National Small Business Amendment Act No. 29 of 2004 dealing with Seda's objectives and functions which enjoin Seda to:

- (a) *design and implement development support programmes;*
- (b) *promote a service delivery network that increases the contribution of small enterprises to the South African economy, and promotes economic growth, job creation and equity;*
- (c) *generally, strengthen the capacity of-*
  - (i) *service providers to support small enterprises; and*
  - (ii) *small enterprises to compete successfully domestically and internationally*
- (d) *implement the policy of national government for small enterprise development;*
- (e) *design and implement a standard national delivery network that must uniformly apply throughout the Republic in respect of small enterprise development, integrating all government-funded small enterprise support agencies across all spheres of government;*
- (f) *design and implement small enterprise development support programmes; and*
- (g) *establish provincial structures to ensure the effective implementation of its functions as defined in section 10, respectively.*

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Request for Proposal

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## 2. PROJECT OBJECTIVE

The objective of this RFP/T is to appoint a suitably qualified, experienced and competent, locally based South African supplier/ manufacturer to supply new office chairs/ seating to Seda's exact specifications and requirements, that may *inter alia* include, fabrication, assembly, delivery and placing of the seating at business premises located in Pretoria, within a period of seven (7) weeks after final tender award.

## 3. SCOPE OF WORK

Seda National Office will be relocating from the dti campus to new premises located in Pretoria which address will be communicated to the successful bidder on award of the contract. **The Bill of Quantities and Specifications are included as "Annexure A" to this tender document and forms part of this tender.**

- 3.1 A floor plan will be provided to the successful bidder on award of the contract in order to place the delivered seating into their respective and correct places.
- 3.2 A one (1) year guarantee agreement is required with respect to office chairs/ seating that is deemed to be faulty.
- 3.3 A minimum of a five (5) year guarantee on all office chair mechanisms, is an absolute requirement.
- 3.4 All office chairs/ seating supplied must be fabricated to Seda's exact specifications.
- 3.5 The bidder is required to provide the relevant standards used by the manufacturer (i.e. SABS, ISO etc.).
- 3.6 All office chair/ seating specifications will be required prior to final approval.

**Request for Proposal**

**4. LINES OF COMMUNICATION**

The supplier/ manufacturer will be required to work in close collaboration with the following Seda staff in the order specified, to ensure quality of product and on time delivery.

**4.1 Contact Persons in Seda:**

Name	Contact Details
Tina Archibald	012 441 1103
Linda Stobbe	012 441 1134

**4.2 Reporting**

The service provider will report directly to Tina Archibald.

**5. TIME FRAME FOR DELIVERY, ASSEMBLY, FITTING/ PLACEMENT**

On receipt of a Seda Purchase Order, the successful bidder will be required to adhere to the below mentioned time frame which is not negotiable.

- Fabricating of office chairs/ seating 4 to 6 weeks
- Delivery 1 week
- Assembly all office chairs/ seating 3 days
- Placing of office chairs/ seating according to floor plan 3 days

## 6. EVALUATION OF THE PROPOSAL

Tender proposals will be evaluated in accordance with the 90/10 preference point system, as contemplated in the Preferential Procurement Regulations of 2011 and will be apportioned and weighted accordingly.

The following preference point system will be applicable to this bid which value is estimated to exceed R1,000,000 (all taxes included):

Preference Point System		
Description		Points Allocated
3	Price	90 Points
4	B-BBEE	10 Points

### 6.1 Pre-Qualification Criteria

The following pre-qualification criteria will form the basis of evaluating all tender proposals and failure to comply will result in the elimination of the proposal:

1.	A fully completed Tender Document which has been signed and certified where required together with relevant and compulsory attachments and/ or forms must be submitted
2.	It is a compulsory requirement that the tax affairs of the entity are in order, therefore in order to prove this, an original, valid Tax Clearance Certificate is required.



**Request for Proposal**

**6.2 Functionality Criteria**

The following functionality criteria which has been divided into two phases, will be used for evaluating all tenders/ bid proposals, where proposals must score an **combined overall minimum of 80%** for both phases one and two of the functionality criteria to qualify for further evaluation for preference points:

**6.2.1 Framework for Evaluation of Functionality Criteria**

Functionality Criteria		Points Allocated
<b>Phase1:</b>		
1	Compliance to Office Chair/ Seating Specifications provided, must be met 100%.	39
2	Capacity and Ability to execute and deliver on the scope and scale of this contract.	30
3	Company Experience, Expertise & Ability.	20
4	Project Plan.	11
<b>S/Total</b>		<b>100</b>
<b>Minimum Stipulated Threshold to be met prior to site inspection?</b>		<b>90%</b>

**Note:**

Only proposals meeting the Minimum Stipulated Threshold of 90% for Phase 1 of the Functionality Evaluation will be entitled to be further evaluated where a Site Inspection will be conducted.

Functionality Criteria		Points Allocated
<b>Phase2:</b>		
5	Site Inspection.	100
<b>S/Total</b>		<b>100</b>
<b>Minimum Stipulated Threshold to be met for site inspection?</b>		<b>70%</b>

**Note:**

The Minimum Stipulated Threshold to be met for Phase 2 of the Functionality Evaluation for Site Inspection, is 70%.

<b>Averaged Total for Functionality: Min Stipulated Threshold to be met Overall</b>	<b>80%</b>
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**Note:**

Only proposals meeting the overall Minimum Stipulated Threshold of 80% for the combined Phase 1 and Phase 2 evaluations, will be considered for further evaluation for 90/10 Preference Points.

**Request for Proposal**

**6.2.2 Detailed Functionality Criteria**

	<b>Detailed Functionality Criteria</b>	<b>Points Allocation</b>
<b>Phase 1</b>		
<b>1</b>	<b>Compliance to Office Chair/ Seating Specifications provided, must be met 100%</b>	<b>39</b>
(a)	Price Proposals will be evaluated for 100% compliance to the specifications contained in the attached Bill of Quantities which must reflect the exact requirements and quantities provided.	
<b>2</b>	<b>Capacity and Ability to execute and deliver on the scope of this contract</b>	<b>30</b>
(a)	The supplier/ manufacturer is required to provide a motivation of their company’s suitability with respect to its capacity/ ability to execute and deliver on the project, based on the supplier / manufacturer’s track record, of same/ similar (previous) work having been undertaken within the scope and scale of this project. Statements made in the motivation must be verifiable.	
(b)	The supplier/ manufacturer is required to provide no less than three (3) years audited/ signed-off financial statements for the past three (3) consecutive years.	
<b>3</b>	<b>Company Experience, Expertise &amp; Ability</b>	<b>20</b>
(a)	The supplier/ manufacturer is required to provide ten (10) contactable client references, (5) of which should preferably be from the public sector and five (5) from the private sector, where its product quality, product durability, product reliability and on-time delivery, can be verified.	
(b)	An office Chair/seating portfolio/ catalogue should be provided, comprising of approximately five (5) various designs. If the bidder is a manufacturer, then the same requirements will be required from the manufacturer of fabricated chairs/ seating, as evidence of ability and innovation.	
(c)	A company profile depicting the entity’s core business, goods sourced and its major suppliers, as well as previous and current major clients is required.  The company profile must also contain the entity’s organisational structure, a	

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	staff organogram, as well as a profile of core staff, their experience and achievements.	
<b>4</b>	<b>Project Plan.</b>	<b>11</b>
(a)	The supplier/ manufacturer is required to provide a seven (7) week project plan taking fabrication, delivery, assembly and placing into consideration, as well as any possible milestones in order to meet the timelines provided. A strategy to deal with the milestones would also be required.	
<b>Phase 2</b>		
<b>5</b>	<b>Site Inspection.</b>	<b>100</b>
(a)	Suppliers/ Manufacturers meeting the minimum stipulated threshold for functionality criteria above, will be subjected to a site visit where the service provider/ entity's technical ability will be assessed (based on suitability of premises, machinery, staffing and related expertise, as well visual assessment of office chairs/ seating in production, if applicable).	

**6.3 Awarding of Preference Points**

Only qualifying proposals will be evaluated for preference points after meeting the minimum stipulated threshold for functionality criteria, in terms of the preference point system described in PPPFA Regulations of 2011, as follows:

	<b>Preference Point Criteria</b>	<b>Points Allocation</b>
1	Price	<b>90</b>
2	Broad-Based Black Economic Empowerment (B-BBEE)	<b>10</b>
<b>TOTAL POINTS</b>		<b>100</b>

**6.3.1 Price**

Price is an important factor as it ensures optimum value for money and Total Cost of Ownership to Seda. Bids must include a total (VAT inclusive) price which includes the full range of Seda requirements. Price Proposals must comply to the furniture requirements specified in the Bill of Quantities as well and the Technical Specifications. The price quoted must be all inclusive.

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**7. CLOSING DATE FOR SUBMISSION**

Completed proposals/ tender documents must be submitted in a sealed envelope clearly marked with the tender reference number and placed in the Seda Tender Box at the dti Campus located at the address below. No late or electronic tenders will be accepted.

**Tender Closing Date** : **Monday, 18<sup>th</sup> June 2012**

**Tender Closing Time** : **12:00 Noon**

**Address** : **The Seda Tender Box**  
Small Enterprise Development Agency (Seda)  
The dti Campus  
Ground Floor, Block G  
77 Meintjes Street  
Sunnyside  
Pretoria  
0007

**Telephone** : **(012) 441-1000**

All couriered/ posted tender proposals **MUST** reach Seda by the closing date and time.

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**TENDER DOCUMENT**

**SECTION D: ANNEXURES TO THE TENDER DOCUMENT**

- **Annexure A: Bill of Quantities and Specifications for Office Seating/ Chairs**

**BILL OF QUANTITIES & SPECIFICATIONS (Office Chairs/ Seating)**

**1. Summary of Quantities:**

#	Description	Quantity
1	Executive Chairs	6
2	Managerial Staff	62
3	Staff Chairs	152
4	Main Boardroom Chairs	28
5	Boardroom Chairs	100
6	Visitors Chairs	148
7	Draftsmen Chairs	5
8	Executive Bar Chairs	6
9	Canteen Chairs	50
10	Lobby Chairs	16

**2. Specifications:**

**2.1 EXECUTIVE CHAIRS:**

High back chair

**Upholstery**

- Black Leather seating

**Mechanisms**

Separate easily accessible levers controlling gas height and backrest movements

- Backrest
  - lockable at multiple angles
  - Conform naturally to the user's contours
  - Contains an inner backrest metal frame for back support
- Seat
  - Waterfall front edge
  - Back and front adjustable movement
  - Minimum of 40mm thickness
  - Gas cylinder to carry body weight of 150kg
- Armrest
  - Height adjustable armrests
  - Two inward and two outward settings to give elbow support with computer or other related tasks
  - Inward and outward settings to increase seat capacity
  - Soft PU capping

**ANNEXURE A**

- Base
  - Five star chrome base
- Castors
  - Suitable for “Piled” or “Needle” punched carpets
  - Dual action (Twin wheels) for ease movement

**5 Year guarantee on all mechanisms**

**2.2 MANAGERIAL STAFF CHAIRS:**

High back chair

**Upholstery**

- Polyester & Acrylic Fabric to be selected

**Mechanisms**

Separate easily accessible levers controlling gas height and backrest movements

- Backrest
  - lockable at multiple angles
  - Conform naturally to the user’s contours
  - Contains an inner backrest metal frame for back support
- Seat
  - Waterfall front edge
  - Back and front adjustable movement
  - Minimum of 40mm thickness
  - Gas cylinder to carry body weight of 150kg
- Armrest
  - Height adjustable armrests
  - Inward and outward settings to increase seat capacity
  - Soft PU capping
- Base
  - Five star black nylon base
- Castors
  - Suitable for “Piled” or “Needle” punched carpets
  - Dual action (Twin wheels) for ease movement

**5 Year guarantee on all mechanisms**

**2.3 STAFF CHAIRS:**

Mid back chair

**Upholstery**

- Polyester & Acrylic Fabric to be selected

**ANNEXURE A**

**Mechanisms**

Separate easily accessible levers controlling gas height and backrest movements

- Backrest
  - lockable at multiple angles
  - Conform naturally to the user’s contours
  - Contains an inner backrest metal frame for back support
- Seat
  - Waterfall front edge
  - Back and front adjustable movement
  - Minimum of 40mm thickness
  - Gas cylinder to carry body weight of 150kg
- Armrest
  - Height adjustable armrests
  - Inward and outward settings to increase seat capacity
  - Soft PU capping
- Base
  - Five stare black nylon base
- Castors
  - Suitable for “Piled” or “Needle” punched carpets
  - Dual action (Twin wheels) for ease movement

**5 Year guarantee on all mechanisms**

**2.4 MAIN BOARDROOM CHAIRS**

High back chair

**Upholstery**

- Black Leather

**Mechanisms**

Separate easily accessible levers controlling gas height and backrest movements

- Backrest
  - lockable at multiple angles
  - Conform naturally to the user’s contours
  - Contains an inner backrest metal frame for back support
- Seat
  - Waterfall front edge
  - Back and front adjustable movement
  - Minimum of 40mm thickness
  - Gas cylinder to carry body weight of 150kg



- Armrest
  - Height adjustable armrests
  - Soft PU capping
- Base
  - Five stare black nylon base
- Castors
  - Suitable for “Piled” or “Needle” punched carpets
  - Dual action (Twin wheels) for ease movement

**5 Year guarantee on all mechanisms**

## 2.5 BOARDROOM CHAIRS

Mid back chair

### **Mechanisms**

Separate easily accessible levers controlling gas height and backrest movements

- Backrest
  - Fabric: Mach/netting
  - lockable at multiple angles
  - Back support / Conform naturally to the user’s contours
- Seat
  - Black Leather seat Waterfall front edge
  - Minimum of 40mm thickness
  - Gas cylinder to carry body weight of 150kg
- Armrest
  - Height adjustable armrests
  - Soft PU capping
- Base
  - Five stare black nylon base
- Castors
  - Suitable for “Piled” or “Needle” punched carpets
  - Dual action (Twin wheels) for ease movement

**5 Year guarantee on all mechanisms**

## 2.6 VISITORS CHAIRS

Arm

- Moulded polyurethane arm rest

Frame

- Chrome plated tubular steel frame

ANNEXURE A

Seat

- Upholstery fabric to be selected

Back

- Black netting

**2.7 DRAFTSMENS CHAIRS**

High Back

Upholstery

- Fabric to be selected

Features

- Independent Back Tilt and Swivel Mechanism
- Draughtsman base with Chrome Foot Ring
- Backrest Height Adjustment
- Gas Height Adjustment

**2.8 EXECUTIVE BAR CHAIRS**

- Tub shaped
- Chrome based

**2.9 CANTEEN CHAIRS**

- Tub shaped
- Chrome based

**2.10 LOBBY CHAIRS**

Dimensions

- 690 (d) x 700 (w) x 750 (h)

Frame

- Constructed out of finger joint stress graded SABS standard approved pine solid wood in sections varying from 100/30mm to 60/30mm
- All corners to be reinforced with specially shaped corner blocks
- All wood work glue with specifications cold 1302 to be used

Foam

- Corrected poly foam of high density and A grade
- Only SABS approved non flammable glue to be used for fusions

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ANNEXURE A

Components

- Components to be fused by M10 wing nuts and matching M10 bolts. Washers of 40mm diameter to be used

Legs

- To be polished solid cast aluminium

Fabric

- High quality Leatherette/Mock leather with soft finish and a classic leather grain look
- Approximately 2%PU finish, 73% PVC Compound, 25% CO Fabric, weight 50gr/square meter thickness 1.7
- Long lasting, lightfast, abrasion resistant, tear resistant, easy to clean, micro perforation and breathable
- Suitable for upholstery and high traffic areas
- Colours to be advised after award and to be in accordance with Seda's Corporate Identity (CI Manual)

**Five (5) Year Guarantee on Lobby Chairs.**